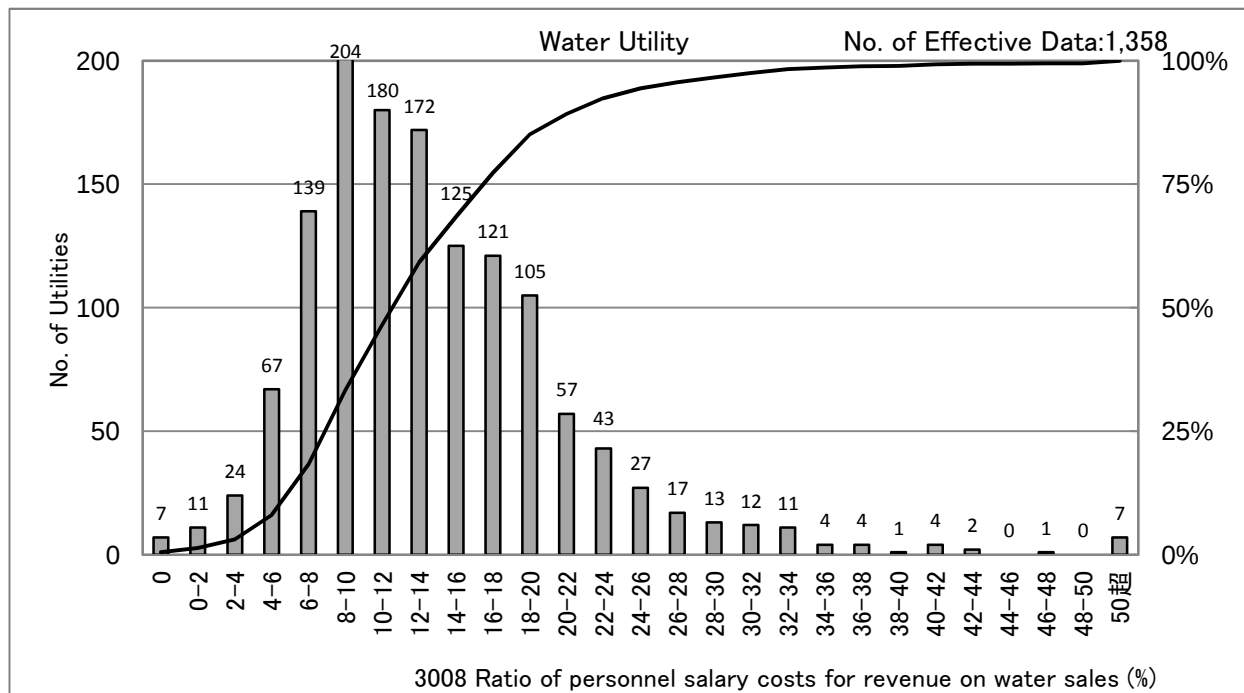


3008 Ratio of personnel salary costs for revenue on water sales (%)

Ratio of personnel salary costs for revenue on water sales = Labor cost[yen]
/ Water supply revenue[yen] x 100 (%)



[Percentile Value] Water Utility

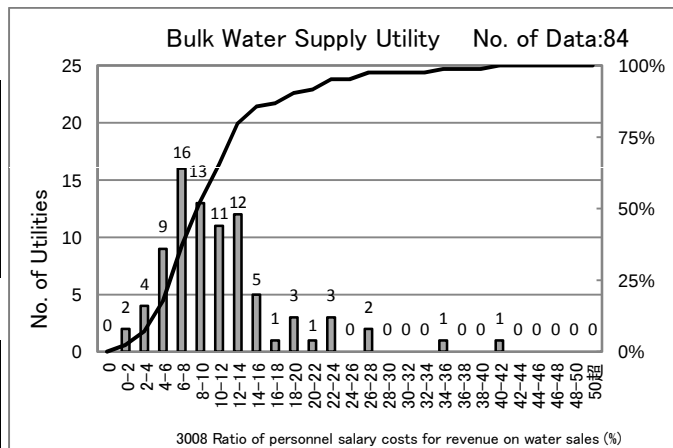
Fiscal year

F.Y.	95%	75%	50%	25%	5%
2008	29.7	19.4	14.1	10.0	5.8
2009	29.1	18.8	13.7	9.9	5.7
2010	27.7	17.9	13.2	9.3	5.3
2011	27.8	18.0	12.8	9.1	5.3
2012	26.6	17.4	12.6	8.9	5.0

Population supplied (F.Y.2012)

People	95%	75%	50%	25%	5%
<=1	35.5	21.8	15.1	9.9	4.0
1-3	23.7	17.2	12.7	9.1	4.6
3-10	21.9	14.9	10.7	8.2	5.0
10-50	22.9	16.7	12.7	8.7	6.3
50<	26.3	21.0	15.4	12.8	11.1

× 10,000people



[Percentile Value]	F.Y.	95%	75%	50%	25%	5%
Bulk Water	2009	25.6	14.1	9.2	6.7	3.2
Supply Utility	2010	23.4	13.3	10.1	7.2	4.0
	2011	23.6	13.4	9.8	7.2	4.2
	2012	23.0	13.0	9.3	7.1	3.9

[Scatter Plot]

