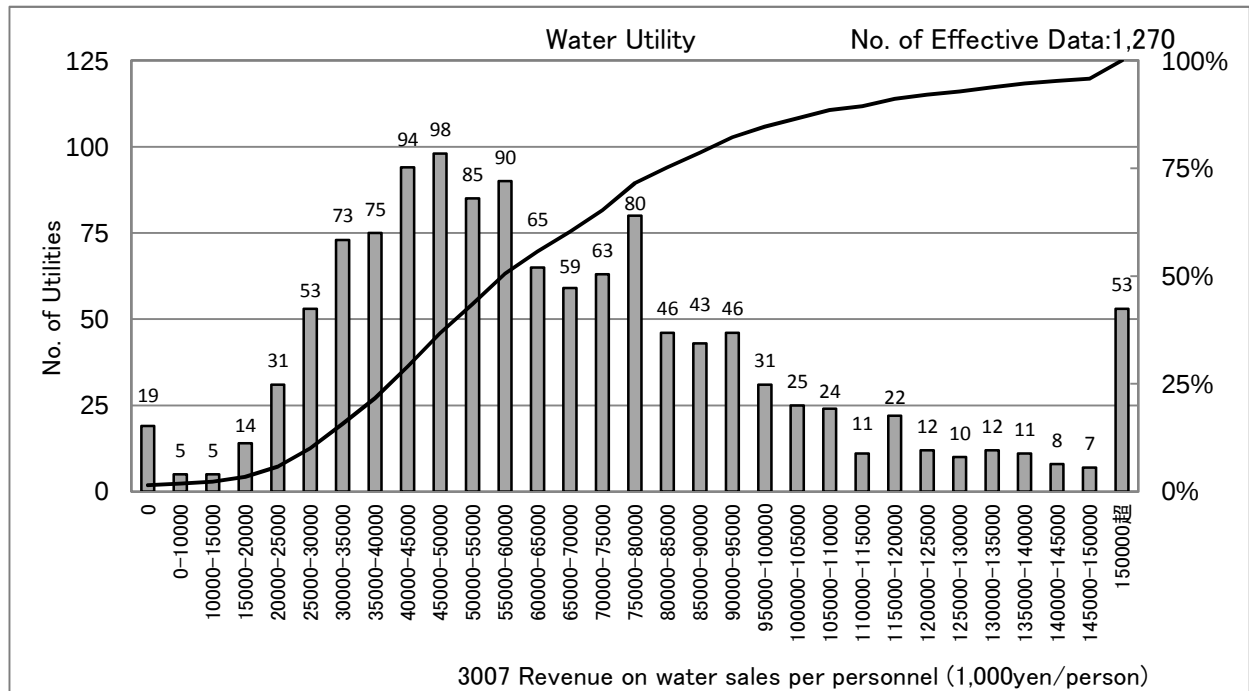


3007 Revenue on water sales per personnel (1,000yen/person)

Revenue on water sales per personnel = Water supply revenue[yen] / Number of staff members
on profit and loss account[person] / 1,000 (1,000yen/person)



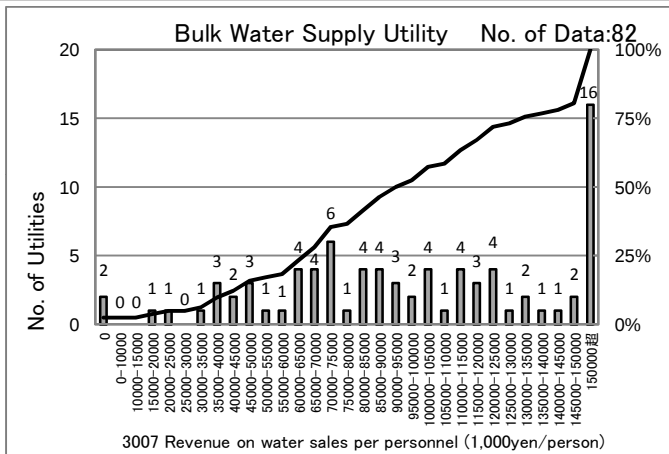
[Percentile Value] Water Utility
Fiscal year

F.Y.	95%	75%	50%	25%	5%
2008	124,736	76,474	54,534	39,597	24,176
2009	123,904	77,953	55,144	40,392	24,486
2010	132,216	80,624	57,539	41,783	24,425
2011	130,608	81,742	58,303	41,270	23,765
2012	143,342	84,902	59,513	42,591	23,783

Population supplied (F.Y.2012)

People	95%	75%	50%	25%	5%
<=1	108,125	61,750	42,243	29,443	6,750
1-3	149,498	79,598	55,606	39,976	25,784
3-10	149,875	97,117	70,993	51,577	32,928
10-50	139,615	92,634	71,310	54,762	38,248
50<	85,486	74,302	61,716	46,453	36,880

× 10,000people



[Percentile Value]	F.Y.	95%	75%	50%	25%	5%
Bulk Water	2009	214,519	127,577	93,263	62,772	24,632
Supply Utility	2010	221,455	125,587	95,277	65,117	25,479
	2011	210,424	124,441	92,820	65,199	32,210
	2012	219,582	134,112	93,744	66,302	31,564

[Scatter Plot]

